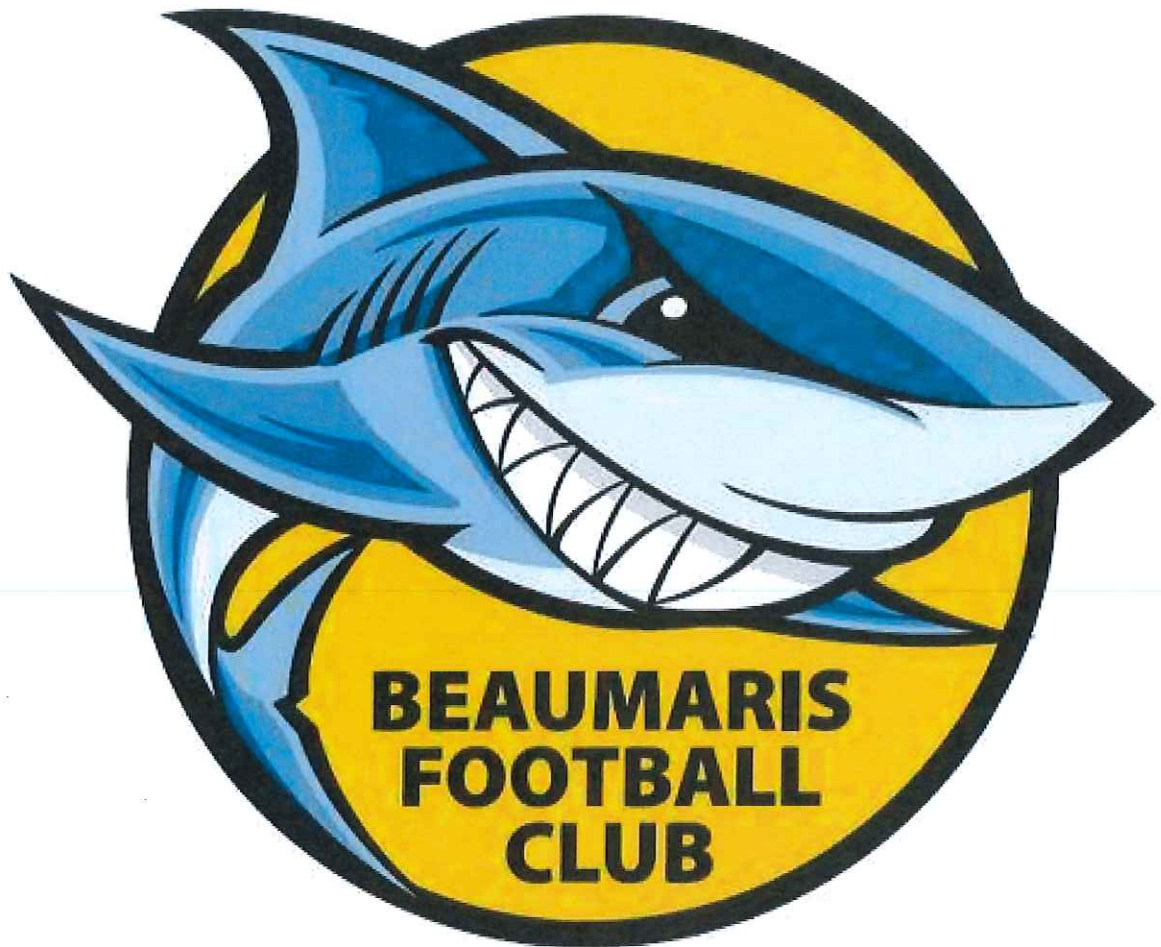
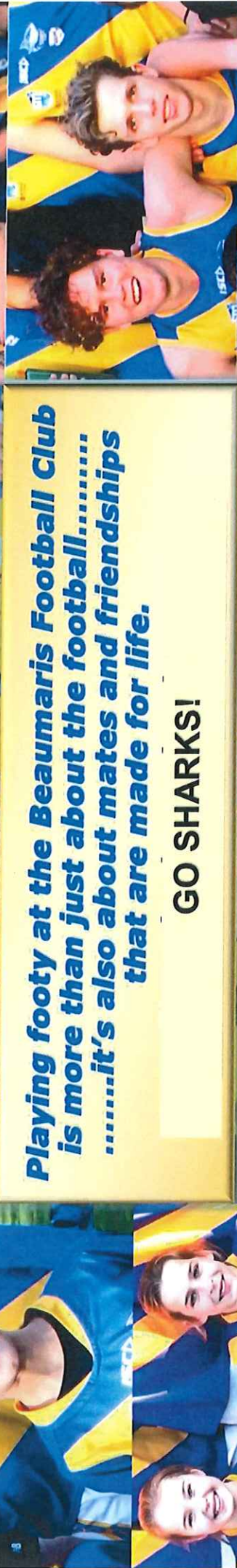


BEAUMARIS FOOTBALL CLUB

**- ANNUAL REPORT –
2020 SEASON**



**ANNUAL GENERAL MEETING
24TH NOVEMBER 2020
VIA ZOOM**



**Playing footy at the Beaumaris Football Club
is more than just about the football.....
.....it's also about mates and friendships
that are made for life.**

GO SHARKS!

Once A Shark, Always a Shark



CONTENTS PAGE

1. Agenda
2. 2019 AGM Minutes
3. Presidents / Sponsorship Report
4. Treasurers Report
5. Senior Coaches Report
6. Senior Mens Captains Message
7. Senior Womens Captains Message
8. Senior Womens Coaches Report
9. U19s Coaches Report
10. Junior Presidents Report



AGENDA

ANNUAL GENERAL MEETING

BEUMARIS FOOTBALL CLUB

TUESDAY 24TH NOVEMBER 2020

VIA ZOOM

1. Presidents Welcome
2. Present
3. Apologies
4. Adoption of the AGM Minutes 2019
5. Business arising from 2019 AGM Minutes
6. Correspondence
7. Reports
 - President
 - Treasurer
 - Juniors
 - Sponsorship
8. Election of office bearers 2021
9. Special Business
10. General Business



BEAUMARIS FOOTBALL CLUB AGM
TUESDAY 26TH NOVEMBER 2019
BANKSIA ROOM BEAUMARIS SPORTS CLUB 7PM

MINUTES OF MEETING

Present: As per attached sheets

Apologies Gary Nicholson, Ken Criswick, Nicky Quigley

TL – welcome all and enough members for a quorum at 7.09pm. Lets have a look at where we are heading. Next year looks to be much better than last year which is important to all committee. Run meeting with questions as we go. Welcome Chris Shaw Bendigo bank Chairman and Mayor of Bayside Clarke Martin.

We have nothing have to hide so ask anything you like. Thanks to all committee that have put in long volunteer hours

Adoption of 2018 minutes – take as read – things worthy of mentioning – BSC weakenings and never got adopted. Delighted that Beaumaris community bank came on board in 2019, Tony Coote raised great points in 2018 and TL wants to cover those in the presidents report. Will cover shortly

Adopted – Ian Millar and Tony Coote

TL covered his report in summary, Off and on field we are confident to turn around things we couldn't turn around this year. Great expectations with pre season training.

Houli gone to Mentone, Harry Edwards to Mordi, Lynch boys playing at Anglesea. Luke Globan, Drew Kelly and Jack Gabronue to return. TI to Nashy, Riley Mihalevic to possibly come back. We have learnt that player feedback is important. Memoribillia going up made a big difference.

Getting in touch with all players made a huge difference. Worthy of reading the snr womens and mens report as well as snr coach report and jnr prez report. Fair to say we can get better but we all have families and full time jobs and we are all volunteers.

- No questions on that

Talk about whats happening now. We needed to carry bills that BSC promised. When we were asked questions we tried to change things. BSC has negative 9k in bank. With rsl coming on board – terry explained if rsl come on board what will happen that ultimately all debts wiped.model has failed and that simple. Bfc made

10k trading profit in sept but without paying bsc costs. As good as it is if the rsl come in it does not fix our situation one bit. Other member clubs on board. Sponsors have come on board to provide products to help assisting the running of the facility. Petering on board to get players to do 3 shifts per year to help assist bar.

Clarke explained the structure and process of what will happen if and when rsl come in.

Question – what was amendment – council agreed initially – but then struck a maintenance levy at the last minute. Which was rejected by all clubs. We are hopeful that council will agree.

Can and bar model – keep it simple to serve peeps

Need to find someone to run canteen – and we will need to pay them

TI – touched base on his report. Meeting with certain sponsors are doing it financially tough. We try to promote brand awareness for our sponsors. Need to support the local sponsors. Spoke about major raffle for 2020.

Jnrs have propped up the snrs to fill our dollar hole with the loss of bar and food revenue.

Thanks to all committee – and introduced all to them to the room.

Jim Grigoriou – resigning – but wanted to ensure that someone can fill the role.

Summarised all b & f awards throughout the year.

TI – any questions on his report– John Collins accept John Murton second

PD – explained his report and happy to take any questions. It's a requirement our accts be audited as we received over \$250k.

TI – wants to touch on why we don't charge subs – we wanted appoint of difference. Bendigo Bank came onboard to help snr players and daz and wardy got chemist to support the snr womens team. Players need to step up and work behind bar but this is a discussion for later. Take into account the vibe of the playing group. We are one club people and want to involve all snr teams and the club. We don't want to turn to jnrs to ask for more money as snr players not paying subs. We want to be a point a difference.

Pd – merch sales very positive.

Ron Nicholson – question re umpires payments– question taken and answered by Nicki Spencer

John Collins – questions re Telstra pole how long is payment for – pd – 10 yrs but not following up as they are still paying us.

Pd report – Ron Buller accepts – Pete Defontenay seconds

Lachlan batt – appointed as reserves coach and snr lines coach

TI handed to matt petering – Matt summarised his report.

Focused on depth in snr group though all levels.

And the transition from 17s to 19s

Wants jnr parents and players to know that we care.

TI – puts brent ward on the spot – walked through ellen woods report.

Handed over to nicki spencer – to summarise her report.

Meeting Closed 8.25pm

ADDITIONAL MINUTE TO BFC AGM MEETING 26/11/2019

Executive Committee Elected as follows:









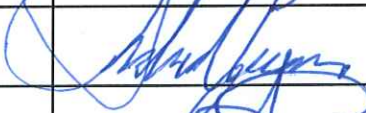










- President – Terry Lucas
- Vice President – Greg Diamond
- Secretary – Tracey Francis
- Junior Club President – Nicole Spencer
- BSC rep – Nick Heath

First:  (Nick Heath)

Seconded:  (Tracey Francis)

Ratified 26/05/20 at general committee meeting

BEAUMARIS FOOTBALL CLUB 2019 AGM

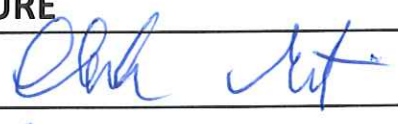
NAME	SIGNATURE
TERRY LUCAS	
PAUL DAVIS	
JOHN COLLINS	
Tracey Francis	
Greg Diamond	
STEPHEN NASH	
MARK FRANCIS	
JOHN MURTON	
RICHARD EVANS	
CHAS SHARPE	
IAN MILLAR	
TONY COOTE	
NICKI SPENCER	
MATTHEW PETERING	
Peter de Fortay	
RON BULLOCK	
BRENT WAIN	
JANE LAPP	
PETER CARROLL	

BEAUMARIS FOOTBALL CLUB 2019 AGM

NAME

SIGNATURE

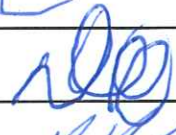
CHARLE MARTIN



DARREN SREW



NICK HERRIN



RON NICHOLSON



BEN CONRAD



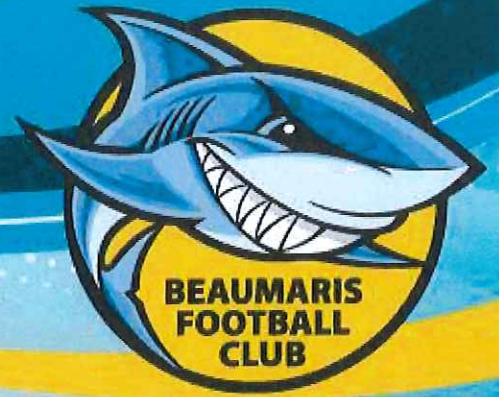
PAUL MONTIPRAY





Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



President's Report 2020

To say 2020 has been a unique and challenging year is an understatement. I firstly want to acknowledge the impact of Covid globally, on peoples' health, lives and businesses. It has been a tough time for many. From a football club perspective, it stopped the very game we love to play or watch. However, it didn't stop us. It cannot stop us. While not one game of footy was played, a lot of activity went on behind the scenes, positioning our club for a successful 2021 and beyond.

I'm a very proud Shark. I'm inspired by the kids and young adults that pull on the jumper, the volunteers that work so tirelessly, the past players who love and support their club, the life members who continue to give, and our loyal supporters and community who love the blue and gold. It's all of you that make our club great. While we didn't get a chance to watch the footy this year, I'm very confident that season 2021 will be a beauty.

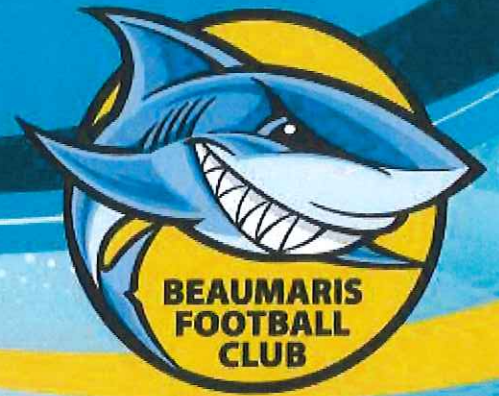
We had our challenges this year, but we performed well financially, we retained our players, coaches and committee for 2021, and we are recruiting new talent. We also have managed to secure our upstairs clubrooms for the first time since the building opened. The main area will be ours to operate in footy season. That's a significant result for us as a club, and has taken many hours of hard work to get there. The Shark spirit inside our clubrooms will be back bigger and better than ever in 2021.

There are a number of things to reflect on positively this year despite no games being played:

- Player retention is the best it has been for a number of years, with all our senior and junior players excited and eager to get into 2021. Pre season training for the seniors begins on 24 November;
- With the help of some of our key sponsors as well as some strong support from our coaching group and junior section, the club returned an operating profit of approximately \$43k in 2020. The senior section also was able to achieve a positive net cash result, including paying some debts that were carried over from season 2019. This was no mean feat in a season with no games, limited sponsor revenue and no bar or food revenue.

Beaumaris Football Club

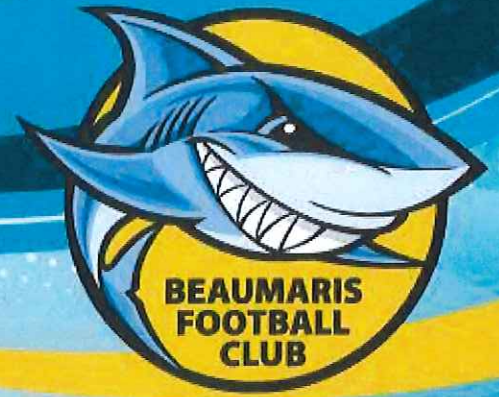
Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



- Amazing financial support from the following sponsors: Askin Group, Beaumaris Community Bank, Bruce Edmunds & Associates, Bayside Medical Centre and Priceline Pharmacy Southland. Their financial contributions (totaling \$40k) were extremely important to the financial success of 2020 and I thank them from the bottom of my heart. Steve Clarke at Askin Group wrote the club a big cheque when we needed it most. Stephen Edmunds from Bruce Edmunds and Associates showed tremendous loyalty by continuing to commit his firm's major sponsorship despite the business climate deteriorating during Covid. The Beaumaris Community Bank continued to show their generous community support with their large sponsorship contribution. The three amounts from these major sponsors were critical to our 2020 financial performance. Bayside Medical Centre and Priceline Pharmacy Southland also made significant contributions, with the latter paying for a new set of jumpers for our women's team.
- Some of our other club sponsors helped sell BFC masks. Every dollar counts. Special thanks to Casa Dolce, IGA, Beaumaris Community Bank and Saska.
- All our senior coaching group were committed to 2020 right through to the final decision to cancel the season. They are all returning for 2021. We have also added Josh Bourke, Jonno Nash and Justin Wilson to our 2021 team.
- Former Under 19's Premiership coach, Josh Bourke, has recently accepted a new role at the Sharks. Josh is taking on a dual role, being Senior Assistant Coach (with forward line responsibility) as well as the head of our new Sharks Senior Development Academy.
- Jonno Nash will come on board with the Sharks in an off field role in 2021, working with Lachie Batt coaching our midfield.
- Alex Byrne has accepted the role of Football Coordinator and Team Manager for the Women's program.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



- LOD Work Wear and Car Direct are two new sponsors for 2021. We are confident of retaining our 2019 and 2020 sponsors as well as picking up some more new ones.
- We are very close to signing a new lease for the upstairs facility of our clubrooms. In basic terms, the footy club will operate the main upstairs area (including bar and kitchen) in footy season. The cricket club will do the same in cricket season. The tennis club will have a lease for the Banksia Room/Member's Bar area. We are delighted that all three clubs will get the opportunity to have an area they can call their own. Of course all members from each club are welcome to use any of the upstairs area. We also will welcome the RSL to the facility at any time during operating hours. RSL Wednesday nights are also planned to continue.

Some big Thank You's are required

Our Coaches and Support people

THANK YOU to Guy "Bluey" McKenna, Dave "Doggie" Cafarella, Lachie Batt, Brian Royal, Dave Bartlett, Brian Royal, Michael Shmerling, Lee Young, Brent Ward, Darryl Behrendorff and Stephen Nash for all their guidance, mentoring and positive instruction off the field this year. While we didn't get a chance to play, it's a credit to you all that our players were fit and raring to go. It's an even bigger pat on the back that they can't wait for 2021.

I fondly remember Bluey sending out weekly game summaries to inspire the players. I still picture Choco and Lee Young, back in May, with their Covid Officer jackets on, managing all the protocols for players at training. Everyone was doing something extra. It holds us in good stead for next year.

Our coaches also graciously and generously accepted significantly reduced payments in 2020 to ensure the club could end the season in a healthier financial position.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



The Senior Committee

In what has been another challenging year, the Senior Committee continued to work very hard behind the scenes making sure that we strengthened our financial position and were ready for season 2020 should it have eventuated. SPECIAL THANKS to some very dedicated people. Generous with their time and money, and very passionate about our club. We are lucky to have them. A BIG THANKYOU to Tracey Francis, Greg Diamond, Nick Heath, Paul Davis, Richard Evans, Matt Petering and Nicki Spencer as well as Communications Manager Peter Caswell.

Tracey as usual just bleeds blue and gold and does so much for our club. Greg has been a huge support to me and has dealt with some significant issues around the lease as well as discussions with the RSL. Nick handled all the detail and discussions regarding the closure of the old BSC and worked with David Hickey (thank you David) to get our club liquor license for next year. Paul Davis has once

again performed an outstanding job as Club Treasurer. Richard Evans will do anything for the club and has already found some new sponsors for 2021. Nicki and Pete are mentioned separately below. Our club captain, Matt Petering, has been enormous. He is heart and soul, a wonderful leader and a driving force behind player retention and club spirit.

I am delighted that these long term dedicated Sharks people have agreed to go around again in 2021. Wonderful volunteers, outstanding people.

On behalf of the whole club, THANK YOU.

The Junior Committee

Nicki Spencer and the Junior Committee work tirelessly for virtually twelve months of the year. Most people would not know the amount of work that goes into coordinating 36 junior teams. Just think about it. Registrations, coaches, team managers, training grounds, covid protocols, fixtures, jumpers, equipment, administration etc etc. It's a huge effort.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



This season was particularly difficult with the on again, off again impacts of Covid, the various training protocols that needed to be put in place, and then the careful consideration around refunds when the season was finally cancelled.

Nicki has provided much more detail in her Junior Presidents report below but I certainly want to thank Nicki and her junior committee myself.

Nicki has also been a valuable member of the senior committee and a great support to me on many issues that have arisen over the last three years. It has been a very challenging time but we believe we have achieved some significant milestones, including having control over our own clubrooms going forward, and excellent retention of our players.

THANK YOU Nicki, and your wonderful dedicated team.

Peter Caswell – Communications Manager

Pete has done an amazing job keeping constant flow of communication on the website, Facebook, newsletters, flyers, etc despite there being no season.

THANK YOU Cas.

SPONSORS

The support of our sponsors is critical. While a number of our sponsors were not in a position to provide financial support in 2020 with there being no season and the impact Covid had on their businesses, I think it's important that we as a club continue to provide them with our support. It is very much a two way thing.

We must all chip away at promoting our sponsor brands and providing visitation. I'm not expecting everyone to buy a Mercedes Benz tomorrow although I'm sure Geoff Quirk at

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



Mercedes Benz Brighton would love that. But I have to ask: - where do you get your coffee and bread from? Your fruit? Your groceries? Your meat? Your banking? Your work wear? Your cars new and used? Your dental? Your medical? Your accounting and tax returns? Your tyres? Your golf gear? Your real estate and property services? Your physio? Your gym? Your architect services? Your boat cleaned? Your business promotional banners and work gear? Your pizza? Your conveyancing? Your make-up? Your women's clothes? Your sports gear? Your insurance? Your car battery? Your timber floors? Your cleaning? Your finance? Your podiatry? Your commercial insulated panels? Your air conditioning?

Our sponsors cover all of the above and each member should know who they are and have a real think about using them.

Our website has a full list of sponsors. Take a look. You may well need their services and products at any time.

VAFA

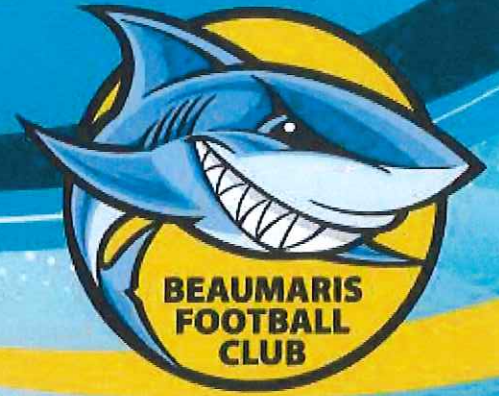
I'd like to thank Brett Connell and his team for their support in what was a challenging year for both the VAFA and the clubs. Brett has simply been terrific in his support of the clubs in difficult times. The VAFA tried very hard to get the season under way. I know they wanted to see some footy played.

BCC and BLTC

THANKYOU to Troy Arendarcikas (President BCC), Marc Selby (BCC), Ian Thomas (President BLTC) and Jarrod Broadbent (BLTC) who have provided so much of their time to getting things moving in terms of the way forward for our clubrooms. It's been a huge effort over a few years. I'm excited about the future together.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



Our three clubs have never been stronger in terms of relationships and I look forward to having a few combined club functions in 2021.

My view on Covid 19 and its impact on sport going forward

The overwhelming view is that to get back to normal we are going to need a vaccine at some stage in the future. While restrictions are being eased (slowly), my view is that the 2021 season will be played but with various Covid Safe protocols in place.

The importance of sport to our kids, young adults and older adults alike cannot be underestimated. There will be an enormous push to make sure that the season goes ahead in a way that allows spectators and parents to enjoy watching their kids play. But I expect that season 2021 will still come with some challenges around safety and crowds. We will cross that bridge as and when we need to. We will of course keep you up to date and look forward to getting things under way as soon as we can.

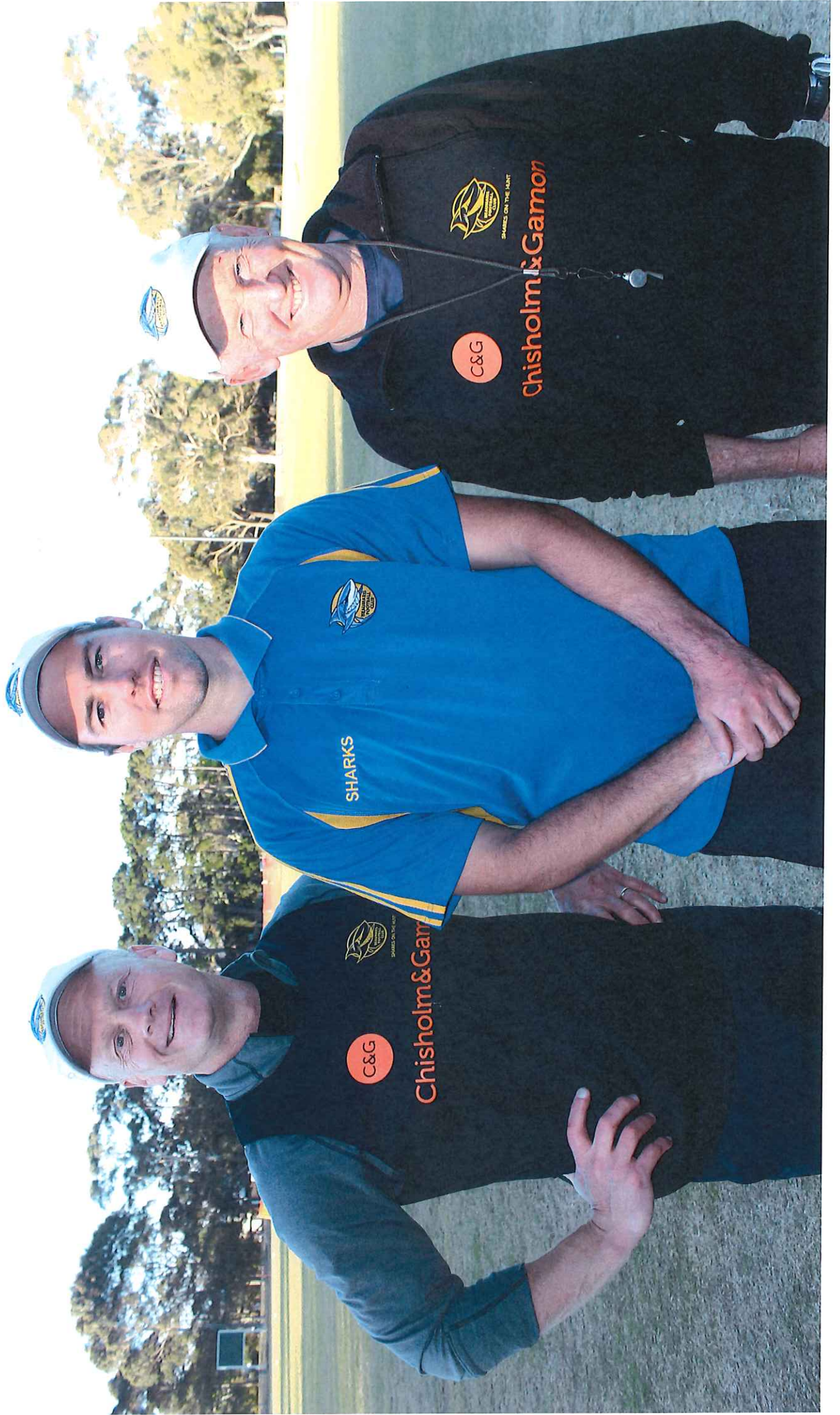
MERRY XMAS AND BRING ON 2021

I wish all our members a very happy and Covid free Xmas and a safe and rewarding and hopefully uplifting 2021. Despite the challenging environment, I can't wait for the 2021 footy season. Planning has already begun. The Sharks are circling, and they're hungry.

Fins Up.

Terry Lucas

Club President



Treasurers Report – Year Ended 30 September 2020

The financial statements for the 30 September 2020 financial year, have been prepared on an aggregated basis combining the operating results of both the senior and junior club operations of the Beaumaris Football Club (BFC).

As the Club's turnover generally exceeds the threshold of a 'tier 2 entity' under the Corporations Act Victoria the Club is required to have its financial statements reviewed by an independent auditor.

Operating Result Summary

The Covid-19 pandemic and resultant cancellation of the 2020 football season has had a flow on impact to the BFC's revenue and expenses for the 30 September 2020 financial year. The operating profit of \$18,621 for 2020 represents a more than \$43,000 increase on the prior year loss of \$24,947 and is an excellent outcome reflecting the continued support of key sponsors, club members, coaching / support staff and all the many people who have continued to work on the myriad of day to day, as well as ad-hoc activities that are required to not only maintain the club, but enable it to prosper and grow. An analysis of the main income and expense items for the year and commentary thereon is set out below:

Income / Expenses	2020 \$	2019 \$	Commentary
Bar and Canteen Trading Profit	0	10,756	No income due to season cancellation
Net Membership	47,374	146,305	The reduction reflects the cancellation of season with a large component of membership fees paid being refunded
Corporate and Player Sponsors (net of related costs)	44,974	109,881	The continued support of Askin Panels, Bendigo Bank, Bruce Edmunds and Associates, Bayside Family Medical Centre, Priceline Pharmacy Southland, and Player Sponsors has been invaluable in enabling the Club to continue to function and meet our commitments during this season.
Merchandise – net result	(949)	(250)	The result is broadly consistent with prior year with limited sales due to season cancellation
Special Functions	0	7,509	No income due to season cancellation
Reverse draw/major raffle and golf day	0	16,747	No income due to season cancellation
Corporate Lunch	0	7,655	No income due to season cancellation
Game Day Lunches	0	2,658	No income due to season cancellation
Interest	186	1,781	Reduction reflects lower level of term deposits and decreased interest rates
Administration	15,203	23,592	The \$8.0k reduction reflects the \$12.5k lower personnel costs for website content and administrative tasks, offset by \$5.8k contribution to the BSC running costs and liquidation costs.

Income / Expenses	2020 \$	2019 \$	Commentary
Football Department	25,407	185,441	The \$160k reduction reflects the cancellation of the season with substantially lower costs across all aspects of the football department, including coaches, insurance, ground hire, footballs etc
League Fees	7,154	63,019	The \$56k reduction reflects no fees being charged by the SMJFL and 25% of standard payable to VAFA
Medical Department	1,627	51,608	The \$50k reduction reflects the cancellation of the season.
Premises	4,830	12,723	The \$8k reduction reflects lower cleaning and storage costs
Presentations	0	10,026	No expense due to season cancellation
Bad and Doubtful Debts written off	10,654	0	The increase represents prior year receivables that have been written off as not recoverable.

Finally, I would also like to thank Darren for his great work as Treasurer for the junior club and the on-going support of both Junior and Senior committees.

Beaumaris Football Club Inc

**Financial Statements for the
Year ended 30 September 2020**

Beaumaris Football Club

Table of Contents	Page
Profit and Loss Statement	3
Balance Sheet	6
Notes to the Accounts	7
Committee Declaration	10
Independent Review Report	11

Beaumaris Football Club

Profit and Loss Statement Year Ended 30 September 2020

Income	Notes	2020 \$	2019 \$
Trading Income			
Bar profit	4	-	10,756
Sponsorship			
Corporate sponsors		40,545	120,500
Player sponsors		4,718	26,054
Membership and subscriptions	4	47,374	146,305
Merchandise sales		24,622	57,188
Interest		186	1,781
Fund raising events and lunches			
Gala		-	8,091
Corporate lunch		-	23,531
Game day lunches and other functions		-	13,857
Functions (ladies lunch - SYC, end of year - BMYS)		-	20,486
Donations		-	1,159
Reverse Draw		-	32,771
Telstra receipt		-	11,386
Other income		<u>2,192</u>	<u>6,919</u>
Total Income		119,637	480,784
Less Cost of Sales			
Sponsor and function costs		289	36,673
Merchandise costs		25,571	57,438
Gala costs		-	8,935
Corporate lunch costs		-	15,876
Game day lunch and other functions costs		-	11,199
Functions costs (Ladies lunch and end of year)		-	12,977
Reverse draw costs		<u>-</u>	<u>16,024</u>
Total Cost of Sales		25,860	159,122
Gross Profit		93,777	321,662

Beaumaris Football Club

Profit and Loss Statement Year Ended 30 September 2020 (cont)

	2020 \$	2019 \$
Expenses		
Administration		
Bank charges	1,575	2,205
Postage, stationary, filing fees	421	1,387
Consulting and administration costs	4,930	17,514
Website, point of sale and xero subs	1,041	950
Audit review fees	1,500	1,536
BSC contribution	<u>5,736</u>	<u>-</u>
	15,203	23,592
Football Department		
Balls	5,319	9,544
Bus hire and camp	1,229	-
Coaches	7,000	61,500
Coach – strength and conditioning	-	15,648
Coaching course	3,290	6,798
Director of football	2,000	15,000
Fines	45	2,978
Food, gels & ice	2,829	6,778
Ground hire and rates	1,112	16,418
Insurance	1,912	10,435
Player jumpers	10,086	-
Stats, timekeepers, water boys	-	3,780
Umpires	-	28,120
Videos and team photography	-	8,442
Other	<u>671</u>	<u>-</u>
	35,493	185,441
League fees		
Affiliation	7,154	60,249
Records	-	1,473
Other	<u>-</u>	<u>1,125</u>
	7,154	63,019
Medical department		
Physio	-	19,011
Supplies	-	10,233
Trainers	<u>1,627</u>	<u>22,364</u>
	1,627	51,608

Beaumaris Football Club

Profit and Loss Statement Year Ended 30 September 2020 (cont)

	2020	2019
	\$	\$
Premises		
Light & power	-	747
Repairs	-	-
Rooms cleaning and equipment	1,108	7,586
Storage and other	<u>3,722</u>	<u>4,390</u>
	4,830	12,723
Presentations		
Trophies and awards	-	10,026
Other	<u>-</u>	<u>-</u>
	-	10,026
Depreciation	195	200
Bad and doubtful debts written off	<u>10,654</u>	<u>-</u>
	10,849	200
Total Expenses	75,156	346,609
Surplus / (Loss)	18,621	(24,947)

Beaumaris Football Club

Balance Sheet as at 30 September 2020

	Notes	2020 \$	2019 \$
Current Assets			
Cash at bank		76,465	92,866
Debtors	5	1,467	31,272
Stock on hand	6	<u>46,376</u>	<u>35,587</u>
		124,308	159,725
Non Current Assets			
VAFB bond		1,000	1,000
Fixed assets	7	<u>-</u>	<u>195</u>
		1,000	1,195
Total Assets		125,308	160,920
Current Liabilities			
Creditors	8	19,009	81,508
Tax control		<u>10,467</u>	<u>2,201</u>
		29,476	83,709
Net Assets		95,832	102,158
Members Funds			
Balance at the beginning of the year		77,211	102,158
Surplus/(Loss) for the year		<u>18,621</u>	<u>(24,947)</u>
Accumulated Funds		95,832	77,211

Beaumaris Football Club

Notes to the Financial Statements – Year Ended 30 September 2020

1 Summary of accounting policies

Basis of preparation

The financial statements have been prepared on an accruals basis and are based on historical cost. The financial statements are special purpose financial statements prepared in order to satisfy the requirements of the financial reporting requirements under the Associations Incorporation Act Victoria. In the opinion of the management committee, the Beaumaris Football Club (BFC) is not a reporting entity because there are no users dependent on general purpose financial statements.

Accounting policies

The accounting policies adopted by the Club are stated in order to assist in a general understanding of the financial statements. These policies have been consistently applied except as otherwise indicated.

Change in Operations and Points to Note

Covid-19

The on-set of Covid-19 has resulted in no football being able to be played during the 2020 season. From a pure football perspective this was disappointing given the hard work that had gone through in pre-season training and the strong numbers, commitment and enthusiasm from players, coaches, support staff that had been built leading into the 2020 season. This has had a large impact on both revenue and expenses for the 2020 year, for example the offer of refunds of subscriptions paid due to the Government prohibiting play.

Clubroom Operations

Further to recent Bayside council approval, it is expected that the Beaumaris Football Club (BFC) and Beaumaris Cricket Club (BCC) will shortly sign a new lease for the upstairs facility of our clubrooms. This will involve that BFC operating the main upstairs area (including bar and kitchen) in footy season and the BCC will do the same in cricket season.

Other Income

The Club applied for and was successful in receiving a \$1,000 Covid-19 grant (included in other income).

Merchandise Costs

Included within the merchandise costs are costs associated with purchasing trainer's tops, polos and jackets provided to coaches/team managers and bibs for officials etc. Where possible these costs are subsidised through sponsorship, with associated income recognised within Corporate Sponsorship income.

2 Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Subscription income is shown net of direct expenses comprising (1) medical and insurance expenses (\$nil: 2019 \$21,076), (2) player equipment and bag costs (\$7,300: 2019 \$10,306) and (3) coaching co-ordinator and coaching costs (\$12,300: 2019 \$31,000). This income received by the Junior section of the Club is treated as a sub-entity of the Club for GST purposes.

Beaumaris Football Club

Notes to the Financial Statements – Year Ended 30 September 2020

		2020	2019
		\$	\$
4	Revenue		
	Bar and Canteen trading		
	Sales	-	35,180
	Purchases	-	17,395
	Wages – staff	-	<u>7,029</u>
	Operating profit	-	10,756
	Membership		
	Juniors	47,374	146,305
	BSC Subscriptions	-	-
	Seniors	-	-
		<u>47,374</u>	<u>146,305</u>
5	Debtors		
	Corporate Sponsors	1,467	28,170
	Other	-	<u>3,102</u>
		<u>1,467</u>	31,272
6	Stock on hand		
	Clothing	45,376	31,095
	Bar stock	-	3,492
	Footballs and gear	<u>1,000</u>	<u>1,000</u>
		46,376	35,587
7	Fixed Assets		
	Past players marquee	995	995
	Less accumulated depreciation	<u>(995)</u>	<u>(800)</u>
	Net book value	-	195

Beaumaris Football Club

Notes to the Financial Statements – Year Ended 30 September 2020

	2020	2019
	\$	\$
8 Creditors		
VAFB (clothing, insurance)	2,529	12,494
Consulting/communication fees	-	1,738
Beaumaris Sporting Club	-	1,392
Kingston trophies	-	6,218
Base group – physio	-	18,773
Auditor review costs	1,650	1,650
Coaches	-	26,625
Bayside City Council	-	4,633
IGA	-	1,630
Bluegum (masks)	7,213	-
BSC Liquidators	2,500	-
Other	<u>5,177</u>	<u>6,355</u>
	19,009	81,508

Beaumaris Football Club

Committee Declaration – Year Ended 30 September 2020


The Committee has determined that the Club is not a reporting entity and this special purpose report should be prepared in accordance with the accounting policies detailed in Note 1 to the Financial Statements

In the opinion of the Committee of the Club we declare that:

- a. The financial statements and notes of the Club are prepared in accordance with the Club's constitution and Incorporations Act Victoria, including:
 - i. Giving a true and fair view of its financial position as at 30 September 2020 and of its performance for the year ended on that date; and
 - ii. Complying with Australian Accounting Standards applicable to a special purpose financial report; and
- b. There are reasonable grounds to believe that the Club will be able to pay its debts as and when they become due and payable.

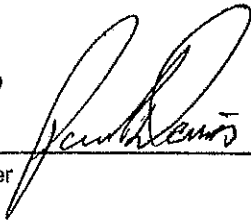
Signed in accordance with a resolution of the Committee

SIGNED



President

SIGNED



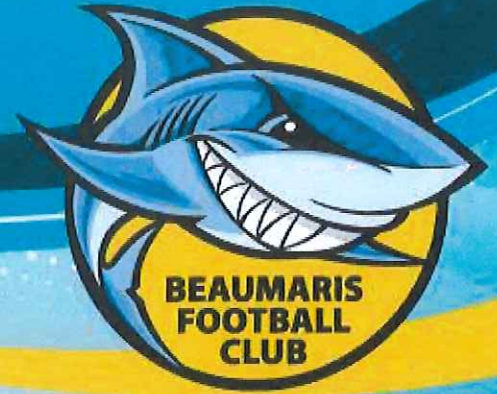
Treasurer

Dated 24 of November 2020



Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



Men's Senior Coach Report – Guy McKenna

What a year....Big numbers on Oak St, veterans looked chiseled and our younger players were sharp.

As reported on Facebook, this is how I hoped the season would go

“After navigating the Covid Guidelines, we bounced into the season with a great blend of enthusiasm and commitment to each other.

WE had an amazing season, going through undefeated, well led by our team leaders and our energy and drive coming from the many debutants throughout the year.

We thanked our amazing Sponsors and our many volunteers for their support and help during the Covid season”.

Well that’s how I thought it would pan out. There was no doubt we were fit and ready.

That said we are looking forward to season 2021 and putting all of the above into action.

We haven’t sat idle over the off season – with the covid crunch hitting all levels of football, we welcome back Josh Burke and Jono Nash – “Once a Shark always a Shark” we say!!

Both these lads will help develop players across the senior and 17/19’s levels.

The club continues to help drive a better connection between the 17/19’s and the senior playing group and the new year will see some of those initiatives rolled out.

Given the season off, some battled scarred bodies I’m sure would have had time to regenerate and reenergize and champing at the bit to get the fins flying again.

Preseason 2021 will kick off very soon – under covid compliancy naturally but the vide on the street is a good one heading into one of the biggest and best preseasons planned since I’ve been at the club.

Fins up for 2021

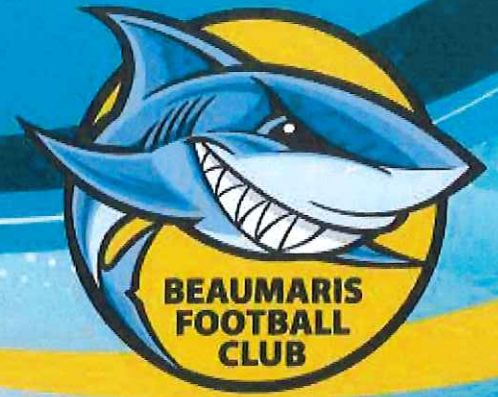
Bluey McKenna

November 2020



Beamaris Football Club

Banksia Reserve, Oak Street
Beamaris VIC 3193
www.beamarisfc.com.au



A MESSAGE FROM THE SENIOR CAPTAIN MATT PETERING

What a bizarre year indeed...

The 2020 season cancellation was bitterly disappointing for everyone involved at the BFC. After over-achieving with a young list last year and playing finals, we were excited to see the level of improvement we had generated over summer. In Feb/March, the majority of the playing group were in terrific shape and we had a premiership in our crosshairs.

As the virus swept across the world and into Melbourne, we were forced to adapt our training sessions and try to retain as much motivation as possible facing the likelihood of an adapted or postponed season. To the credit of the coaches and the senior squad, the level of training and enthusiasm never wavered. After all hopes of a season were officially quashed, I was hit with a wave of uncertainty. How would the cancelled season impact players willingness to commit next year? Would we be able to retain the gains and momentum we had achieved over the previous two seasons? How would COVID-19 impact the financial viability and sustainability of the football club?

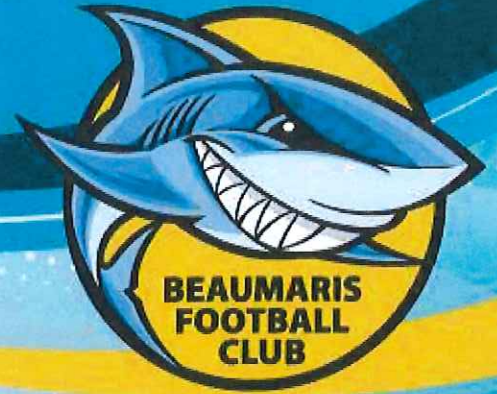
6 months on, I can happily say I've never been more motivated to play football or more confident in the long term direction of the club. We have retained our core coaching group and added Josh Bourke from the Dragons to support with developing young talent from u17/19s into senior footballers. The vast majority of players are excited for next year, with fresh bodies and renewed enthusiasm to deliver on the field. There is also the prospect of a number of past players returning to the fold and supporting the club on and off the field. On top of that, the BFC/BCC have signed off on the new lease to run the sporting club and facilities. This is an outstanding outcome and it will be vital in continuing to build on the strong community culture that the BFC holds so dear.

We are very optimistic about the pre season ahead and our prospects next year. Make sure you're a part of something special.

Skip

Beamaris Football Club

Banksia Reserve, Oak Street
Beamaris VIC 3193
www.beamarisfc.com.au



A MESSAGE FROM THE SENIOR WOMENS COACH- BRENT WARD

2020 was shaping up to be the best year ever for the senior women's team. Several players were invited to VFLW after displaying a very consistent 2019 season.

The weekend before lockdown we had the inaugural footy camp at Lorne where the Sharks welcomed a lot of new talent, coupled with the returning players we all know that we are building to more than a flag contender, and after the 1st lockdown consistently we had more than 30 at training and 50 on the list we now truly believe that the women's team will field 2 teams in 2021, and having reached preliminary finals the lady sharks (with a massive bite) are ready for to take it to any team at any time; sharks always move forward and that is where this group is at.

In lockdown the women's team completed fitness in groups via the strava app, they have momentum and it seems we are becoming a destination club for every female from Frankston to South Melbourne and beyond; we have or sharks eyes and will eat anyone alive, Priceline Pharmacy Southland East have been so impressed with them that they have committed to continuing the partnership and are well in truly in the HUNT

2021 we will grow ..and together we are stronger ..

Sharks

Beamaris Football Club

Banksia Reserve, Oak Street
Beamaris VIC 3193
www.beamarisfc.com.au



A word from our women's co-captain – Ellen Wood

A lot of hard work went in behind the scenes for the 2020 season, so it was disappointing to have spent the whole year on the sidelines.

On the bright side it has given our bodies time to recover and ready to take on the next chapter.

The hunt for the 2021 premiership is in our sights and we are eager to get back on the field.

Training has commenced and numbers are looking promising for two teams.

Looking forward to seeing both familiar and new faces down at training over the next few weeks before the Christmas break.

Go Sharks!

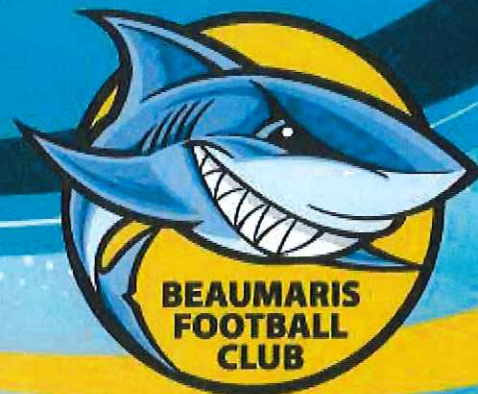
Ellen Wood

Women's Co-Captain



Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



A MESSAGE FROM THE U19S COACH

Good Evening Sharks

The best bit of the 2019 season for the Unders, was our ability to be competitive, both on and off the field. What this means is that coming into 2020, we were going to be strong. November came and had good numbers returning to the club for pre-season. I must admit, 2019 was the most difficult season we could have ever had through no fault of our own, the Unders showed up, battled hard, and represented the club to outstanding levels.

2020 saw the U17 officially join the senior club, a bunch of boys ready to have a good crack and prove why they are the next senior players. 2020 was also the chance for some of our U16 players (from 2019) to step up too.

With the pandemic hitting the world, it halted our chance of footy, and whilst some outside the football net that is Beaumaris sat around and dwelled on what would might have been, our players had 1 eye on 2021. With the likes of Liam Hayes, Nate Deer, Angus Newman, Matt Harms, Beau Forster, Koby Thomsom, Michael Gori, Liam Collins, Mitch Owens, Guy Studley, George Grey, Andrew Courtney, Brodie Young, plus more, will be very hard to stop in 2021. Good luck to Bluey and his team next year as these boys will be pushing for senior games.

During the lockdowns, we (myself and Lee Young) kept in contact with the boys as at the end of the day, their health and wellbeing is the most important. Lee has been amazing and I look forward to working with her (properly) in 2021. We have began training, but due to Yr 11 and Yr 12 exams, only small numbers, but we are expecting big numbers in Jan. We are predicting upwards of 60 players, meaning 2 teams, and will be on the hunt for a 2's U19 coach. Speaking of coaches, I'd like to Welcome Simon Crompton, Mark Jones, Justin (2021 U17's coach) to the panel. Big thank you to Stephen Nash for his continued help, and again Lee Young for her incredible work. Bluey McKenna and Brian Royal too for their support and constant communication. And Josh Burke for his recruitment work.

2021 we will grow again, and together, we will win!

Sharks
Shmerls

Beamaris Football Club

Banksia Reserve, Oak Street
Beamaris VIC 3193
www.beamarisfc.com.au



JUNIOR PRESIDENTS REPORT – 2020

Wow, what a year that wasn't. As we headed into 2020, no one could have predicted what lay ahead. The juniors were ready. 35 teams across all age groups, except the Under 18 girls. Numbers were looking comparable to 2019 where we hit the watermark, with continued strong interest in girls football. Our Under 15 and Under 16 age groups have healthy numbers with three teams in the Under 15's and two in the Under 16;s. Michael Schmerling and Lee Young had done a fabulous job engaging with the Under 17's early, and we were preparing for another competitive year ahead.

And then, COVID-19. The SMJFL did well to pivot early and adopted a consistent approach for the entire season with constant engagement with all 26 presidents weekly. They must be commended for their efforts. The junior leagues were definitely at the bottom of the food chain, yet the most regulated.

With a week out, we had delayed as much cost and prepared as best we could. Huge planning went into COVID safe arrangements for training and games ahead. We are well advanced with policy and procedure in preparation of COVID requirements for 2021. I would like to thank and acknowledge the entire junior committee for their ongoing support and tireless efforts to make junior football possible for our 753 players. Specifically, I would like to thank Ben Conrad, Darren Trew, Lee Young, Christine Haydn-Evans, Fiona Love, David Hickey, Damian Farrow, Stephen Nash, Liza Thompson, Paul Dooley and Carli Holt.. We were overwhelmed by helpers who undertook COVID safe training and those who volunteered to be COVID officers, not to mention the support and encouragement for us to keep going. It was a crazy time, balancing a fine line with what was in the best interests of safety for our families, and what the club could effectively manage.

All of our coaches and support crew went above and beyond. It was difficult at times to curb enthusiasm, as we were bound by so much regulation. To each and every one of them we would like to thank you for your efforts and commitment to junior football.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



When the VAFA made their decision early, the offers of help from the seniors was fabulous. A true reflection of a one club mentality.

And then, four days before the season was due to commence, our COVID fears hit, and not just football but Victoria was shut down. Things moved so quickly, there was no time to move our gear from the changerooms before access was denied.

For the next 4 to 5 weeks, debate raged as to whether our season could restart. There were multiple models and meetings, with the season start pushed out to the end of the second term holidays, with the possibility of a 6 to 7 week season., 26 Clubs agreed something was better than nothing at all. And that is a statement in itself. 26 Clubs never agree.

Unfortunately, it was not meant to be. I can proudly say, we gave it our best shot. The task of sorting out refunds now lay ahead.

Darren Trew and Ben Conrad were fantastic in undergoing this process with me. Our main aim was to refund as much of our fees as we could to our families. The SMJFL agreed to cover the cost of insurance, and not charge clubs affiliation fees. After taking out only our necessary costs, we refunded 80% of our fees to approximately 90% of our membership. Thanks to Christine who managed the logistics of this process.

Our partnerships with the Bendigo Bank and MCC demonstrated the true spirit of community. Refunding over 650 players, was not an easy task. The Bendigo Bank in Beaumaris were truly wonderful and professional in their approach and provided a low-cost alternative to us, which enabled the club to achieve a maximum refund to our members., and the MCC graciously offered not to charge us rent for the facilities at the secondary college, Thanks to Mark Anderson and Scott West from the MCC for their efforts.

It would be remiss of me not to acknowledge and thank on behalf of the club, those families who offered to donate their refunds back to the club, and the many emails and messages of thanks and support we received during this time.

Beaumaris Football Club

Banksia Reserve, Oak Street
Beaumaris VIC 3193
www.beaumarisfc.com.au



It demonstrated clearly to me, that families in our community do not just think of the football club as a place for their kids to play football, but an important part of their social and community lives. All the more reason for the Club to aggressively and proactively secure our future at Oak Street.

The future looks bright. Our numbers heading into the Under 17's next year, could see us field two teams. Justin Wilson will take over the Under 17 role, with Michael Schmerling providing support. Our Under 16 and Under 15 groups are also healthy. Girls football continues to improve and interest is strong. We are extremely lucky to have such passionate people involved, who are keen not just to provide an option for the girls, but to develop them to the best of their ability. A vision of years gone by is now most definitely a reality, and one that I am extremely proud of.

Finally, I would like to thank the senior committee for their ongoing assistance with the junior program. As a life member and President, I am proud of how far the club has come.

I cannot conclude without thanking Terry Lucas personally for his extraordinary efforts and fight for the club's long-term survival. His unwavering support of me and the junior program is truly commendable, and should be added as a chapter on its own to Ron Nicho's book.

Bring on Season 2021, whatever that may be.

Nicki Spencer

President – Juniors



2019 BFC Juniors

35 Teams

'Once a Shark, Always a Shark'